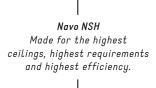
ansorg

Navo. For perfect light and customer guidance.

> Navo Setting standards in aisle area lighting

Every merchandise presentation concept is measured in terms of retail productivity.



LEMO NADE





Navo sets new standards in high-contrast and cost-effective aisle area lighting – both in food and non-food retail environments. This award-winning luminaire provides dynamic and structured aisle lighting for brightly and evenly illuminated merchandise presentation.

Navo's aisle-centre positioning and pointformed light source provide perfect merchandise accentuation. Compared to traditional strip lighting, it gives the products a more upmarket and vibrant appearance. Very long aisles can also be more efficiently illuminated to create a natural and inviting shopping experience.

The German Design Council awarded the German Design Award 2016 Special Mention in the category of Lighting to Navo.

Natural and inviting shopping experience

Vibrant and upmarket product illumination

 $Brilliant\ light\ that\ accentuates\ the\ products$

 ${\it Efficient \ and \ cost-effective \ LED \ lighting \ technology}$

Perfect glare control through indirect light guidance

Flexible adaptation to shop design changes





When everything's perfect, we check the details.

Our Lighting Design Centre develops innovative retail lighting concepts. One of its developments is Navo: the efficient aisle area lighting system.

Navo is based on innovative reflector technology for the powerful and effective illumination of product displays, on the one hand, and cost-effective operation on the other. Navo delivers effective aisle area lighting, even with the luminaries installed just every 3 metres.

Depending on the application situation, Navo is available as a directional or double-directional washer, each in either a surface-mounted or a recessed version. A surface-mounted wall washer version is also available.

Lighting Design Centre
Light planning experts
develop customised and
efficient lighting concepts

Application example for Navo NSK/DDF with NX reflector

Navo NSK/DDF NX

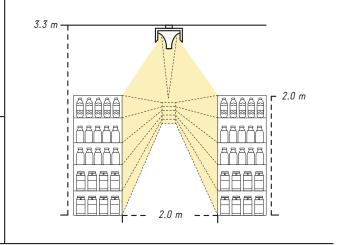
Surface-mounted spotlight



Navo NEK/DDF NX

Recessed spotlight





The double-directional washer with NX reflector has a mounting height of $3.30\ m$. Its double-sided reflectors make it perfect for aisle lighting.

Application example for Navo NSK/DDF with NB reflector

Navo NSK/DDF NB

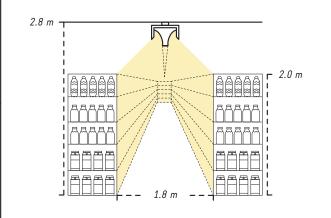
Surface-mounted spotlight



Navo NEK/DDF NB

Recessed spotlight





Navo NSK and NEK/DDF Silver, anthracite and white





This double-directional washer with NB reflector is used on lower ceilings and has a lower mounting height. It guarantees brilliant product illumination on both sides of the aisle, even at an obtuse angle.

Application example for Navo NSK/DF with NX reflector

Navo NSK/DF NX

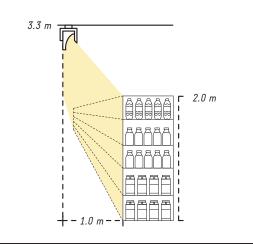
Surface-mounted spotlight



Navo NEK/DF NX

Recessed spotlight





The directional washer with NX reflector and mounting height of 3.30 m is the perfect choice for vibrant product illumination.

Application example for Navo NSK/DF with NB reflector

Navo NSK/DF NB

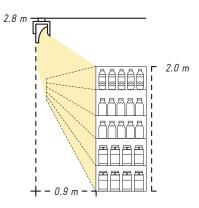
Surface-mounted spotlight



Navo NEK/DF NB

Recessed spotlight





Navo NSK and NEK/DF Silver, anthracite and white







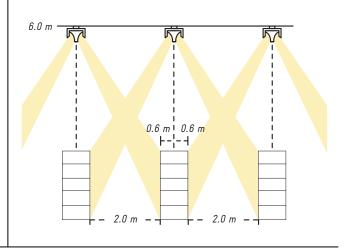
This single directional washer with NB reflector has a mounting height of 2.80 m. It guarantees efficient and targeted shelf lighting at just a short distance away from the shelf.

Application example for Navo NSH/DDF

Navo NSH/DDF

Surface-mounted spotlight





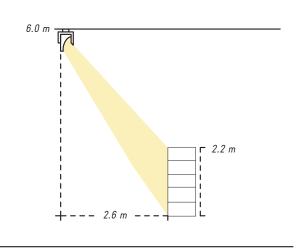
This double-directional washer has a bus bar height of 6.0 m for the efficient illumination of products in different aisle zones.

Application example for Navo NSH/DF

Navo NSH/DF

Surface-mounted spotlight





Navo NSH/DDF and DF Silver, anthracite and white





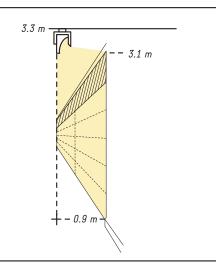
The Navo NSH/DF directional washer provides brilliant and cost-effective product illumination on ceiling heights of up to 6 m.

Application example for Navo NSW/DF with wallwasher-reflector

Navo NSW/DF WW

Surface-mounted spotlight





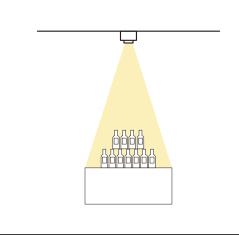
The NSW/DF wallwasher provides linear lighting for powerful wall illumination or product accentuation.

Application example for Navo NSG Downlight

Navo NSG

Surface-mounted spotlight





Navo NSW/DF and NSG Silver, anthracite and white





When used as a downlight, Navo NSG puts an accentuating light cone on sales counters and gondola tops. The reflectors have a tilt angle of approx. 12°.



Navo NMT, NMR
The most compact and flexible aisle lighting system.

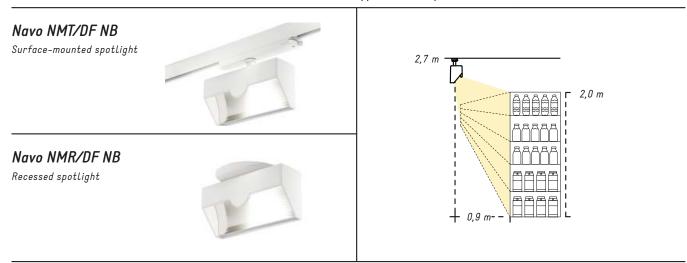
We have developed two new spotlights, Navo NMT and Navo NMR. Despite being far more compact in size than the other spotlights in the Navo family, their performance and efficiency is in no way inferior. Boasting an understated design with the premium Ansorg DNA, both luminaires deliver excellent light brilliance and are suitable for a wide range of applications. Available in both surface mounted and recessed versions, the spotlights rotate 360° and

pivot $\pm 10^{\circ}$ for extremely flexible adaptation to individual requirements. Alongside traditional aisle lighting applications at food retail outlets, the new spotlights are also perfect for fashion or home store lighting.

Navo NMT and Navo NMR can be optionally fitted with a wall washer reflector for the effective illumination of high merchandise presentations or back walls.

Navo application examples 11

Application example for Navo NMT, NMR/DF with NB-reflector



This single directional washer with NB reflector has a mounting height of 2.70 m. It guarantees efficient and targeted shelf lighting at just a short distance away from the shelf.

Application example for Navo NMT, NMR with wallwasher-reflector



Navo NMT Silver, anthracite and white **Navo NMR** White The wallwasher provides linear lighting for powerful wall illumination or product accentuation.









EDEKA Zurheide Essen, Germany



A lighting concept with an impressive feel-good factor Food shopping at EDEKA is an experience that appeals to the senses







The lighting of long aisles is particularly efficient and cost effective



Navo makes brilliant and accentuating aisle area lighting possible

Part of the enjoyment of cooking and baking for both professional chefs at restaurants and amateur cooks at home is the selection of ingredients at the store.

EDEKA's "Frischecenter Zurheide Feine Kost" delicatessen supermarket in Essen has implemented a new lighting concept to enhance that experience. It optimises the colours of the dew-fresh fruit, sun-kissed salads and tender meat delicacies, giving them an even more appetising appearance with finely balanced luminosity levels. The Navo NEK

double-directional washer also bathes the products on the aisle shelves in homogenous, brilliant light. The Essen store has a low ceiling height, which is why the recessed version was installed there. There are always three components to any perfect lighting concept: lights, planning expertise and flexibility.

MPREIS Ötztal, Austria

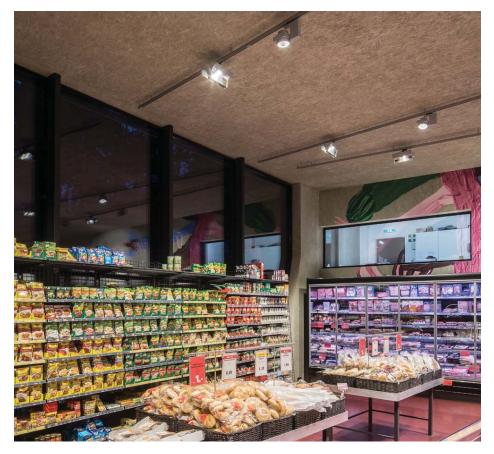
Panelled wood facade, red flooring, grey concrete walls, dark furniture and large wall paintings make this one of the most unusual and interesting food retail outlets around.

MPREIS in the Ötztal valley combines urbanity and regionality in both its architecture and product range. So it required a very sophisticated lighting concept, which specifically united all the different elements of the store into an inspiring shopping environment. At the same time, the bistro area's lighting invites shoppers to sit down and take a break. The

light emitted by the NSK double-directional washer dynamically illuminates the products along the entire length of the shelf. Six stringent lines of lamps are installed at a 90° angle to their bus bars on the ceiling. This arrangement permits very flexible adaptation to new merchandise presentations.



Light-intense Navo ensures the brilliant and cost-effective illumination of the products



Thanks to innovative reflector technology, Navo ensures homogeneous merchandise lighting



High-contrast challenge
A light concept
for a modern yet cosy
atmosphere



Navo sets new standards in appealing and cost-effective aisle area lighting.

NaturaSì Verona, Italy

Although they are only installed every 3 metres, the Navo luminaries efficiently direct the light onto the products







A balanced lighting concept incorporating Bop and Navo for natural colour rendering



NaturaSi In harmony with nature – natural light for organic food products

Organic food retailer NaturaSi of Verona, Italy, is committed to high standards of natural products and healthy eating. The lighting concept for its stores has to reflect this by being both natural in appearance and economical to operate.

As a result of the store's architecture the implementation of this ambitious lighting concept was a real challenge. The light had to compensate for the different ceiling heights of between 2.6 and 4.5 m. The Navo lights, which are specifically designed for efficient aisle area lighting, were used for the salespromoting lighting of the organic products.

Thanks to the innovative reflector technology, the entire product range is illuminated with very homogeneous light. Only a few Navo lights, spaced at a distance of 3 m, are needed to deliver the sales-promoting light experience. Navo emits a natural, brilliant quality of light with excellent colour rendering to create a welcoming and natural environment.

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